

## Message Text

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ACTION EA-09

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COMMERCE PASS BIC/OIM/239 SCHNEIDER

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TAGS: OVIP, KS

SUBJECT: SEVENTH MINISTERIAL MEETING - JOINT COMMUNIQUE

1. THE FOLLOWING IS TEXT OF JOINT COMMUNIQUE SIGNED BY MINISTER  
CHANG YIE-JOON AND SECRETARY ELLIOT L. RICHARDSON MAY 25, 1976  
AT 9:30 AM: QUOTE

THE SEVENTH KOREA-UNITED STATES COMMERCE MINISTERS MEETING WAS  
HELD IN SEOUL, MAY 22-25, 1976. THE KOREAN DELEGATION WAS HEADED  
BY YIE JOON CHANG, MINISTER OF COMMERCE AND INDUSTRY, AND THE  
UNITED STATES DELEGATION BY ELLIOT L. RICHARDSON, SECRETARY OF  
COMMERCE. RICHARD L. SNEIDER, THE UNITED STATES AMBASSADOR TO  
KOREA, ALSO PARTICIPATED IN THE MEETING.

DURING THE COURSE OF THE SEVENTH MEETING, MINISTER CHANG AND  
SECRETARY RICHARDSON DISCUSSED A BROAD RANGE OF TOPICS, INCLUDING  
THE OUTLOOK FOR THE KOREAN AND UNITED STATES ECONOMIES, BILATERAL  
TRADE DEVELOPMENTS, AND QUESTIONS RELATING TO ECONOMIC COOPERATION  
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BETWEEN THEIR TWO COUNTRIES IN THE FIELD OF INVESTMENT, FINANCE,

AND INDUSTRY.

I

BOTH MINISTERS NOTED WITH SATISFACTION THAT THE ECONOMIES OF THEIR RESPECTIVE COUNTRIES ARE STRONGLY RECOVERING FROM THE WORLDWIDE ECONOMIC DIFFICULTIES OF THE PAST TWO YEARS. THE TWO MINISTERS PARTICULARLY NOTED KOREA'S REMARKABLE SUCCESS IN EXPANDING ITS EXPORT TRADE, UPGRADING THE NATURE OF PRODUCTS BEING EXPORTED, AND DIVERSIFYING ITS EXPORT MARKETS.

II

IN REVIEWING THE FAVORABLE EXPANSION OF TWO-WAY TRADE BETWEEN KOREA AND THE UNITED STATES, MINISTER CHANG EXPRESSED HIS GOVERNMENT'S ADMIRATION FOR PRESIDENT FORD'S RECENT ACTIONS IN REJECTING IMPORT RESTRAINTS ON PRODUCTS OF SPECIAL INTEREST TO KOREA IN FAVOR OF ADJUSTMENT ASSISTANCE FOR UNITED STATES INDUSTRY.

HE NOTED, HOWEVER, THAT THERE ARE SOME KOREAN EXPORTS TO THE UNITED STATES WHICH ARE STILL SUBJECT TO RESTRICTIONS SUCH AS TEXTILES AND, TO A LIMITED EXTENT, CANVAS AND RUBBER FOOTWEAR, AND EXPRESSED HIS HOPE FOR AN EARLY TERMINATION OF THESE RESTRICTIONS.

MINISTER CHANG ALSO NOTED THAT THE UNITED STATES HAD IMPLEMENTED ITS TARIFF PREFERENCE SCHEME TOWARD THE DEVELOPING COUNTRIES AND THAT, DESPITE ITS LIMITING PROVISIONS, IT WILL PROMOTE KOREAN EXPORTS TO THE UNITED STATES. IN THIS REGARD, HE EXPRESSED THE HOPE THAT THE UNITED STATES GOVERNMENT WILL IMPLEMENT ITS SCHEME IN A FLEXIBLE MANNER SO AS TO BRING MAXIMUM BENEFITS TO DEVELOPING COUNTRIES SUCH AS KOREA.

SECRETARY RICHARDSON WELCOMED MINISTER CHANG'S FAVORABLE COMMENTS ON RECENT UNITED STATES LIBERAL TRADE ACTIONS AND STATED THAT PRESIDENT FORD'S DECISIONS REAFFIRM THE UNITED STATES COMMITMENT TO PROVIDE LEADERSHIP TO REDUCE TRADE BARRIERS AND TO IMPROVE THE WORLD TRADING SYSTEM. WITH REGARD TO THE TEXTILES AND RUBBER FOOTWEAR QUESTIONS RAISED BY MINISTER CHANG, THE UNITED STATES

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DELEGATION SUGGESTED THAT FURTHER DISCUSSION OF THESE MATTERS BE CONDUCTED BY OUR RESPECTIVE EXPERTS.

THE SECRETARY ALSO INVITED KOREA TO BEGIN DISCUSSIONS WITH THE UNITED STATES CONCERNING THE UNITED STATES OFFER OF CONCESSIONS ON TROPICAL PRODUCTS WHICH THE UNITED STATES IS MAKING IN THE MULTILATERAL TRADE NEGOTIATIONS AND THE POSSIBLE RELATED KOREAN CONTRIBUTIONS. THE KOREAN DELEGATION STATED THAT KOREA

WILL CONSULT ON THIS MATTER WITH THE UNITED STATES IN GENEVA, AND MADE A REQUEST THAT THE UNITED STATES OFFERS BE INCREASED BY THE ADDITION OF PRINT AND OVERLAID PLYWOOD AND TEAKWOOD CHAIRS, WHICH ARE OF INTEREST TO KOREA.

THE KOREAN DELEGATION EXPRESSED ITS CONCERN OVER THE POSSIBLE EFFECTS OF THE PROPOSED ORDERLY MARKETING ARRANGEMENTS ON KOREAN SPECIALTY STEEL EXPORTS TO THE US MARKET. THE US DELEGATION ASSURED THE KOREAN DELEGATION THAT THE US GOVERNMENT WILL TAKE FULL ACCOUNT OF KOREA'S FUTURE INTERESTS IN THIS MATTER.

III

SECRETARY RICHARDSON EXPRESSED APPRECIATION FOR THE SUPPORT WHICH THE KOREAN GOVERNMENT HAS GIVEN TO THE UNITED STATES TRADE CENTER IN SEOUL WHICH, HE NOTED, HAS BEEN MOST EFFECTIVE IN INTRODUCING TO KOREA MACHINERY AND EQUIPMENT TO MEET KOREA'S DEVELOPMENT NEEDS. THE KOREAN GOVERNMENT RESPONDED THAT THE UNITED STATES TRADE CENTER HAD PLAYED AN IMPORTANT ROLE IN KOREA AND SUGGESTED THAT THE UNITED STATES GOVERNMENT SET UP A PERMANENT UNITED STATES DEPARTMENT OF COMMERCE TRADE CENTER IN SEOUL. IN THIS REGARD THE KOREAN GOVERNMENT OFFERED TO PROVIDE ASSISTANCE.

IV

SECRETARY RICHARDSON NOTED THAT WHILE THE KOREAN MARKET IS GENERALLY RECEPTIVE, UNITED STATES EXPORTERS FIND THAT THE COMPLEXITY OF KOREA'S IMPORT SYSTEM PRESENTS A NUMBER OF DIFFICULT PROBLEMS. HE EXPRESSED THE HOPE THAT THE EXISTING SYSTEM WOULD BE SIMPLIFIED AND RELAXED, AND THAT GREATER RELATIVE RELIANCE BE PLACED ON TARIFF MEASURES. MINISTER CHANG ASSURED THE SECRETARY THAT KOREA IS COMMITTED TO THE PRINCIPLES OF TRADE LIBERALIZATION

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AND IS TAKING STEPS IN THAT DIRECTION TO THE EXTENT THAT ITS BALANCE OF PAYMENTS POSITION PERMITS.

MINISTER CHANG OBSERVED THAT DIFFERENTIAL OCEAN FREIGHT SURCHARGES ON SHIPMENTS BETWEEN INCHEON AND UNITED STATES PORTS BY THE TWO SHIPPING CONFERENCES ARE NO LONGER JUSTIFIED IN VIEW OF THE IMPROVEMENT OF THE INCHEON PORT FACILITIES. THE KOREAN DELEGATION REQUESTED THE COOPERATION AND ASSISTANCE OF THE UNITED STATES DELEGATION IN SEEKING THE ELIMINATION OF SUCH SURCHARGES. THE UNITED STATES DELEGATION NOTED THAT THE CHAIRMAN OF THE UNITED STATES FEDERAL MARITIME COMMISSION, WHICH HAS JURISDICTION IN THIS MATTER, VISITED KOREA LAST MONTH AND FULLY DISCUSSED THIS PROBLEM WITH MINISTER CHANG AND OTHER KOREAN OFFICIALS. THE UNITED STATES DELEGATION ADDED THAT THEY UNDERSTOOD THAT THE COMMISSION IS IN THE PROCESS OF REVIEWING THE ISSUE, AND

AGREED TO REFER THIS MATTER TO THE FMC.

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V

THE SECRETARY AND THE MINISTER DISCUSSED KOREA'S FOURTH FIVE YEAR ECONOMIC DEVELOPMENT PLAN AND THE LOANS AND EQUITY INVESTMENTS REQUIRED TO FINANCE THE PROJECTS CONTAINED IN THE PLAN. A LIST OF FIFTEEN PROJECTS FOR WHICH EXPORT IMPORT BANK FINANCING HAS BEEN OR WILL BE REQUESTED WAS PROVIDED TO THE UNITED STATES DELEGATION. MINISTER CHANG REQUESTED THE UNITED STATES DELEGATION TO ENCOURAGE THE EXPORT IMPORT BANK OF THE UNITED STATES TO CONTINUE TO SUPPORT UNITED STATES PRIVATE SECTOR PARTICIPATION IN KOREAN ECONOMIC DEVELOPMENT PROJECTS. THE MINISTER ALSO NOTED THE IMPORTANCE OF THE OVERSEAS PRIVATE INVESTMENT CORPORATION AND THE PL-IP AND COMMODITY CREDIT CORPORATION PROGRAMS FOR KOREA. HE REQUESTED THAT THESE PROGRAMS BE CONTINUED AND THAT THEIR TERMS AND CONDITIONS TAKE ACCOUNT OF KOREA'S NEEDS. THE UNITED STATES DELEGATION AGREED TO PROVIDE ITS GOOD OFFICES IN ENCOURAGING THESE ORGANIZATIONS TO FULLY CONSIDER THE INTERESTS OF KOREA.

WSECRETARY RICHARDSON CITED THE SHARP INCREASE IN KOREAN GOVERN-  
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MENT APPROVALS LAST YEAR AS A REFLECTION OF THE GENERALLY FAVOR-  
ABLE FOREIGN INVESTMENT CLIMATE IN KOREA. THE SECRETARY NOTED,  
HOWEVER, THAT BECAUSE THE LICENSING OF FOREIGN TECHNOLOGY ALSO  
HAS AN IMPORTANT ROLE TO PLAY IN KOREA'S ONGOING DEVELOPMENTAL  
EFFORTS, IT WOULD BE DESIRABLE FOR THE KOREAN GOVERNMENT TO  
RELAX THE ADMINISTRATIVE CRITERIA WHICH IT APPLIES TOWARD LICENS-  
ING AGREEMENTS. NOTING THE KOREAN GOVERNMENT'S EXPECTATIONS OF  
FURTHER UNITED STATES PRIVATE INVESTMENT, THE SECRETARY EMPHASIZED  
THAT SINCE THE UNITED STATES GOVERNMENT FACILITATES BUT DOES N  
NOT DIRECTLY PROMOTE AMERICAN INVESTMENT ABROAD, IT IS IMPORTANT  
FOR THE KOREAN GOVERNMENT TO MAINTAIN AND IMPROVE THE INVESTMENT  
CLIMATE WHICH HAS ALREADY ATTRACTED SIGNIFICANT FOREIGN CAPITAL.

VI

THE UNITED STATES DELEGATION WELCOMED THE ESTABLISHMENT OF THE  
KOREA STANDARDS RESEARCH INSTITUTE AND BOTH DELEGATIONS LOOKED  
FORWARD TO CONTINUED COOPERATION BETWEEN THE KSRI AND THE  
UNITED STATES NATIONAL BUREAU OF STANDARDS IN AREAS OF MUTUAL  
INTEREST.

VII

MINISTER CHANG, IN EMPHASIZING THE IMPORTANCE FOR KOREA OF THE  
UNITED STATES FISHERY CONSERVATION AND MANAGEMENT ACT OF 1976,  
REQUESTED THAT THE UNITED STATES GOVERNMENT KEEP IN MID THE  
HEAVY DEPENDENCE OF THE KOREAN PEIPLE ON FISH AS A MAJOR  
SOURCE OF PROTEIN AND OHE IMPORTANCE F THE 200 MILE CONSERVATION  
ZONE TO THE KOREAN FISHING INDUSTRY. SECRETARY RICHARDSON EX-  
PLAINED THAT THE LEGISLATION DOES NOT REFLECT A DESIRE TO CLOSE  
THIS ZONE TO FOREIGN FISHERMEN, BUT RATHER IT SEEKS TO PROMOTE  
THE RECOVERY OF DEPLETED COASTAL FISHERY RESOURCES AND TO INSURE  
THE CONTINUED PRODUCTIVITY OF THOSE RESOURCES TO THE NENEFIT OF  
THE CITIZENS OF ALL COUNTRIES. THE SECRETARY INDICATED THAT  
THE UNITED STATES GOVERNMENT WAS FULLY AWARE OF THE PROBLEMS  
WHICH THE LEGISLATION PRESENTS FOR KORTA, AND HE ASSURED MINISTER  
CHANG THAT EVERY POSSIBLE EFFORT WILL BE MADE TO RESOLVE THOSE  
DIFFICULTIES DURING THE DISCUSSIONS TO BE HELD BETWEEN FISHERY  
SPECIALISTS OF THE TWO GOVERNMENTS.

VIII

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SECRETARY RICHARDSON REVIEWED SEVERAL LONG-STANDING PROBLEMS OF PARTICULAR CONCERN TO THE UNITED STATES. WITH RESPECT TO AMERICAN MOTION PICTURES, HE INDICATED THAT KOREA WAS ONE OF THE FEW COUNTRIES WHICH STILL PLACED QUOTA LIMITATIONS ON IMPORTS OF FEATURE FILMS. UNITED STATES FILM COMPANIES ARE NOT PERMITTED TO IMPORT FILMS DIRECTLY INTO KOREA, NOR TO OPERATE OFFICES FOR DISTRIBUTING THEIR FILMS TO KOREAN THEATERS. THE SECRETARY URGED THAT THE APPROPRIATE KOREAN AUTHORITIES TAKE STEPS TO IMPROVE THIS SITUATION.

NOTING THE REQUEST OF SECRETARY RICHARDSON THAT KOREA IMPORT MORE AMERICAN MOTION PICTURE FEATURES FROM THE UNITED STATES, THE KOREAN DELEGATION PROMISED TO GIVE FAVORABLE CONSIDERATION TO THE UNITED STATES POSITION, WITH A VIEW TO DOUBLING THE IMPORTS OF MOTION PICTURES FROM THE UNITED STATES BY 1977 OVER THE 1975 LEVEL, KEEPING IN MIND THE DEMAND AND SUPPLY SITUATION OF KOREA'S FOREIGN MOTION PICTURE MARKET.

OTHER TRADE-RELATED ISSUES WERE RAISED BY SECRETARY RICHARDSON. THEY INCLUDED COPYRIGHT PROTECTION IN KOREA, PATENT AND TRADE-MARK PROTECTION, AND IMPROVED CONDITIONS FOR THE OPERATIONS OF AMERICAN INSURANCE COMPANIES.

POINTING OUT THAT IMPROVEMENT IN ALL THESE AREAS WOULD ENHANCE BOTH THE TRADE AND FOREIGN INVESTMENT CLIMATE, THE SECRETARY STRESSED THAT THESE ISSUES UNNECESSARILY DETRACT FROM AN OTHERWISE FAVORABLE AND ATTRACTIVE ENVIRONMENT. MINISTER CHANG INDICATED THAT HE WOULD REFER THE MATTERS RAISED BY SECRETARY RICHARDSON TO THE APPROPRIATE AUTHORITIES AND WOULD REQUEST THAT THEY TAKE ACTIONS TO DEAL WITH THEM.

IN CONCLUDING THE MEETING, SECRETARY RICHARDSON EXPRESSED PARTICULAR SATISFACTION THAT HE AND HIS DELEGATION HAD BEEN ABLE TO SEE MUCH OF KOREA'S CULTURAL, INDUSTRIAL, AND DEVELOPMENTAL ACHIEVEMENTS. THE SECRETARY AND MINISTER AGREED THAT THEIR FRANK AND CORDIAL EXCHANGE OF VIEWS HAD SERVED TO STRENGTHEN FURTHER THE INCREASINGLY CLOSE AND MUTUALLY BENEFICIAL COMMERCIAL RELATIONSHIP BETWEEN THE REPUBLIC OF KOREA AND THE UNITED STATES.

SECRETARY RICHARDSON EXPRESSED HIS DEEP APPRECIATION FOR THE

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KIND RECEPTION AND WARM HOSPITALITY EXTENDED TO HIM AND THE ENTIRE UNITED STATES DELEGATION BY THEIR KOREAN HOSTS THROUGHOUT THEIR STAY IN KOREA.

THE TWO MINISTERS AGREED TO HOLD THE EIGHTH UNITED STATES-KOREA COMMERCE MINISTERS MEETING IN WASHINGTON AT A MUTUALLY AGREEABLE TIME. END QUOTE

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